



Helvea Swiss Equities Conference 2008

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Bad Ragaz, 10 January 2008

Practitioners of the craft of private banking

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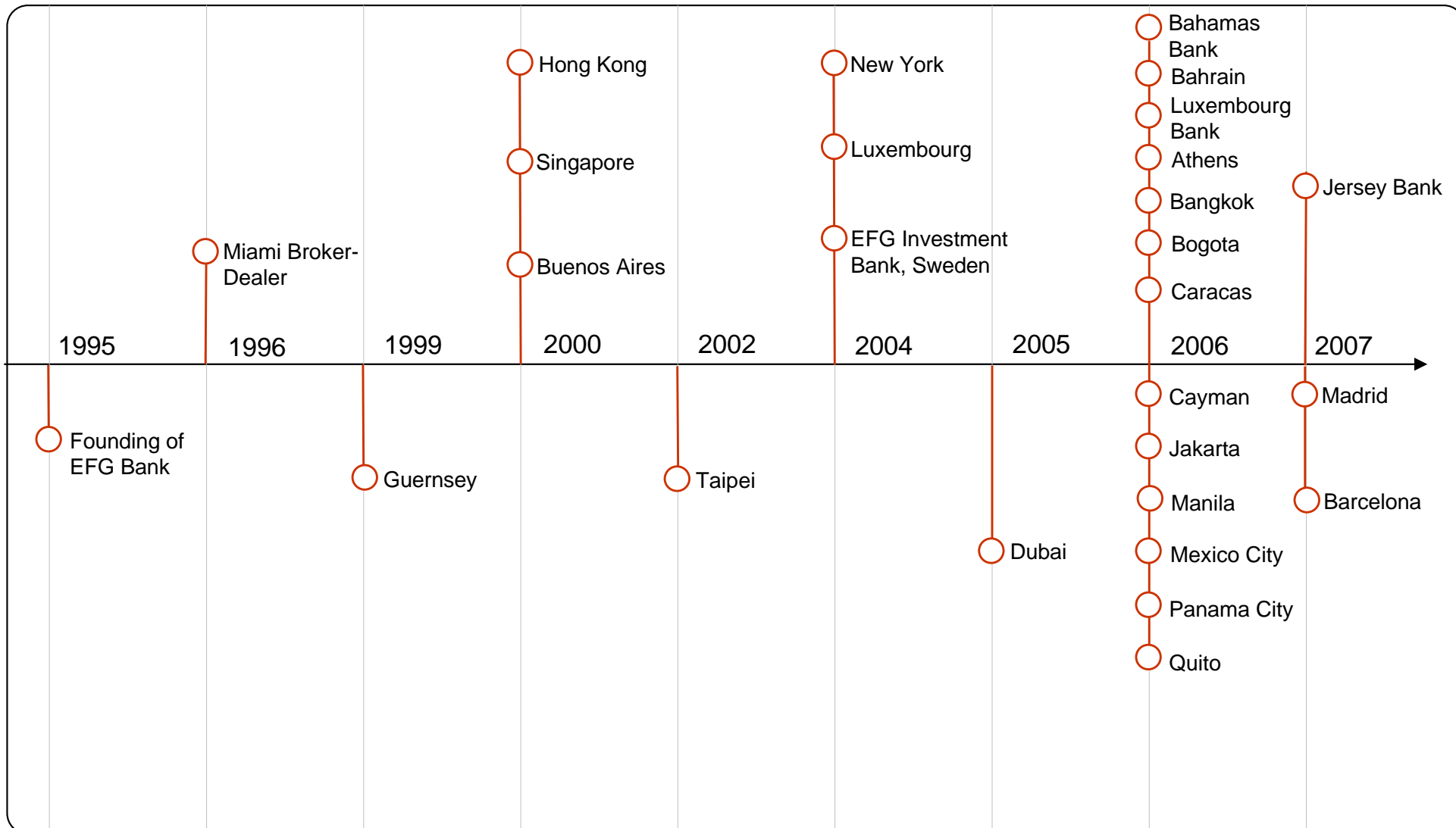
A global private banking organisation

- 14 banks/booking centres
- Present in 50 locations in over 30 countries
- 2,000 employees
- 528 Client Relationship Officers (CROs)
- CHF 97.6 billion clients' assets under management
- CHF 446.6 million operating income (1H07)
- CHF 143.7 million net profit attributable (1H07)
- CHF 2.4 billion shareholders' equity (1H07)
- Publicly listed on SWX Swiss Exchange
- Current market capitalisation of CHF 5.9 billion

Demonstrating a successful track record of organic and external growth with continued strong momentum for the future

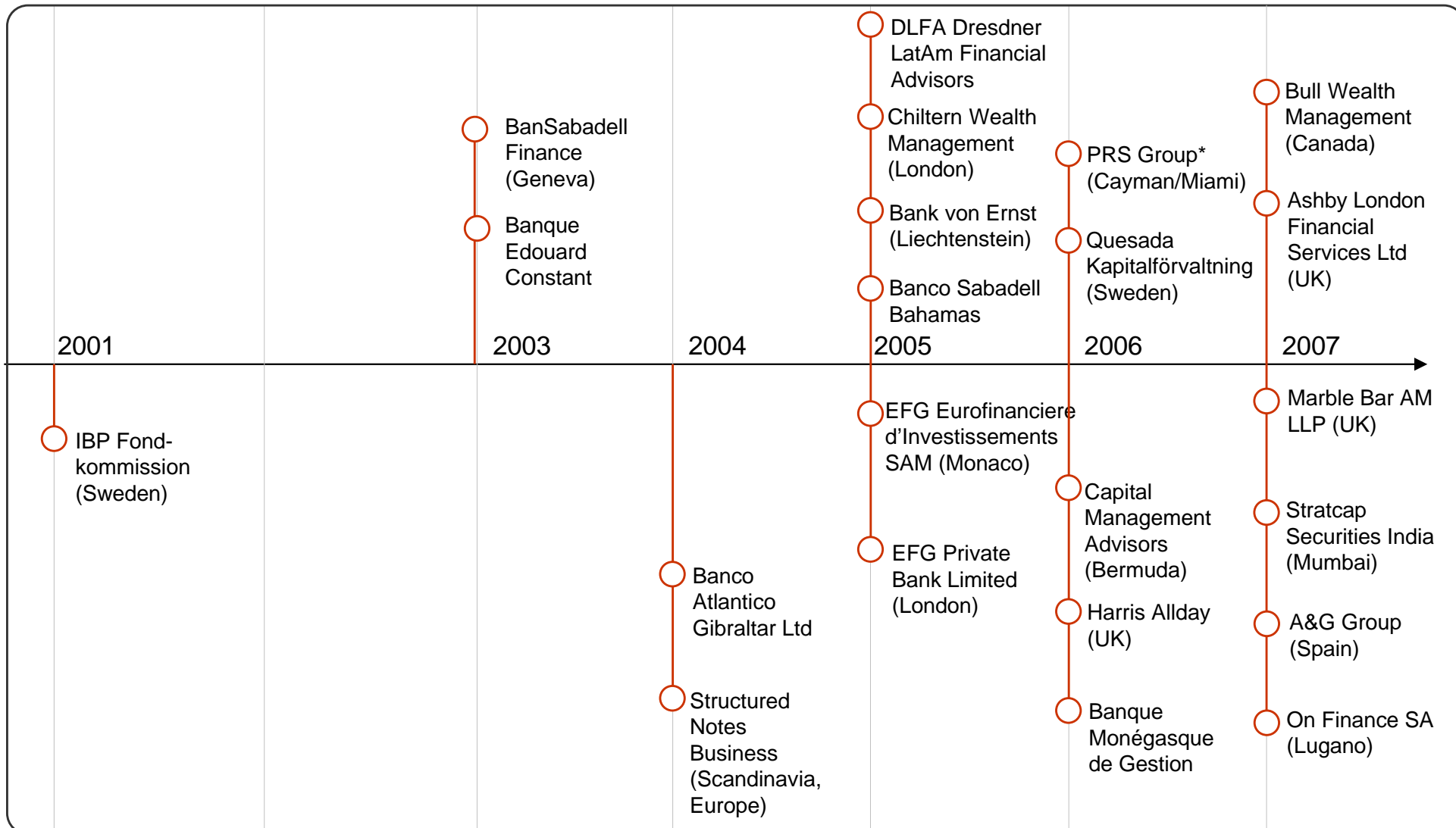
Organic growth initiatives

Continue developing existing businesses, as well as launching new operations in attractive markets



A track record as an acquirer

Continued success in buying, and integrating, culturally compatible businesses




* Announced on January 8, 2007

Our international footprint

An expanding global network - plus complete CRO flexibility



 Proximity to our clients – a key ingredient of any relationship

- Booking centre
 - Other offices
- Birmingham region includes:
- Bridgnorth
 - Banbury
 - Wolverhampton
 - Worcester
- Switzerland includes:
- Geneva
 - Zurich
 - Martigny
 - Sion
 - Cans-Montana
 - Verbier
 - Lugano*

Facts & Figures

- Alternative investment manager specialising in long/short equity strategies
- AUMs of approx. US\$ 4.4 billion
- Strategy of low volatility and low correlation to equity markets with high level of diversification. Low leverage. Targeted performance of 12-15% net of fees
- Manages four funds families which, since establishment of the first fund nearly ten years ago, have seen annual compound returns since inception in the range of 13-19%
- Clients comprise institutional clients and HNWI's
- 2 founding partners, 7 person senior management team, 70 employees in total, including 3 CROs

Strategic rationale

- **An attractive business in its own right**
 - expected net profit in 2008 of at least US\$ 80 million - US\$ 100 million
- **Meeting client needs**
 - Growing appetite among clients for value-adding, internally generated solutions
- **Complements existing capabilities**
 - Will broaden capabilities in relation to hedge funds; total clients' AUM in hedge funds approx. CHF 15 billion
- **Another important step reinforcing our wealth management approach**
 - CROs and technical specialists provide EFG International with improved competitive position in a joint approach to wealth management

Facts & Figures

- Private wealth manager providing advisory services to HNWI and portfolio management & third party fund sales to selected institutional clients
- A&G has 21 CROs and 61 employees
- Revenue generating AUM of CHF 4.2 billion
- Head office in Madrid, regional offices in Barcelona and Valladolid
- EFG International has agreed to acquire a controlling interest of 72% from its management team
- Transaction expected to close during 1Q08

Strategic rationale

- It will provide EFG International with a strong local platform to enter the onshore Spanish wealth management market
- A&G is a well established, profitable independent boutique with an excellent reputation and strong growth track record
- A&G benefits from established leadership and a loyal client base
- In Spain EFG International intends to add to the number of CROs progressively over the next few years (more than ten per year)

Facts & Figures

- Mumbai-based, offers financial services to private and institutional client base in India
- Profitable business with 4 CROs and 24 employees in total
- Has clients' assets of CHF 700 million
- EFG International has agreed to acquire controlling interest of 75% in Stratcap Securities India (SSI)
- Transaction expected to close during 1Q08

Strategic rationale

- Provides entry to the Indian wealth management market and complements existing coverage of the Non-Resident Indian community
- SSI has an established client base, scope to extend capabilities to broaden and deepen client relationships
- SSI has seats on the National and Bombay Stock exchanges
- SSI provides a foundation for future growth in India

Facts & Figures

- Financial services boutique, specialising in structured products and financial advisory services
- Focus on independent investment managers and family offices
- Established in 2000 by its two founders
- 2 CROs, 5 employees
- Handles CHF 750 million in clients' AUM
- Transaction expected to close during 1Q08

Strategic rationale

- Will provide platform in Lugano for further growth of EFG International's wealth management presence in the area
- Acquisition of an established, profitable business with strong growth track record
- Founders highly experienced professionals with strong connections and extensive knowledge of local market

New business initiative

- Focus on structured investment products
- Issues instruments in own name & listed products
- Open to market, not just to existing clients
- Opened for business on December 17, 2007
- Minority stake held by employees
- www.efgfp.com

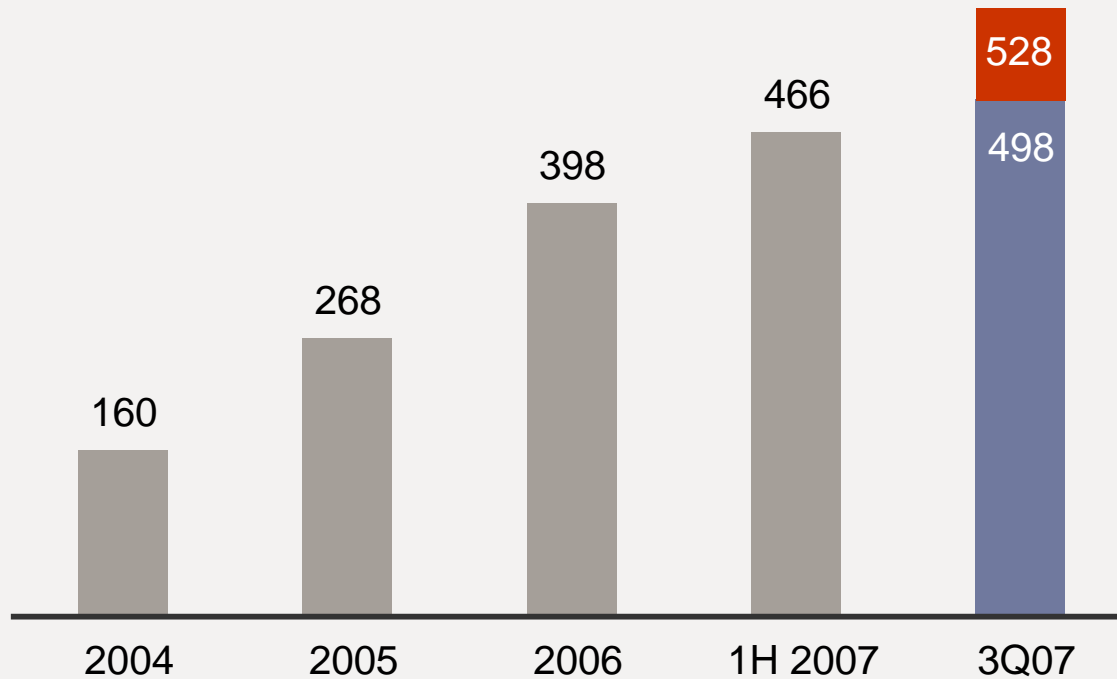
Strategic rationale

- Client demand for internally generated solutions
- Source of innovative products
- Opportunity to add significant value to clients
- Source of long-term liabilities

EFG FP approach

- Use of leading edge technology platform
- High quality professionals
- Products for Swiss private and institutional clients
- In general positions fully hedged (excl. small size)

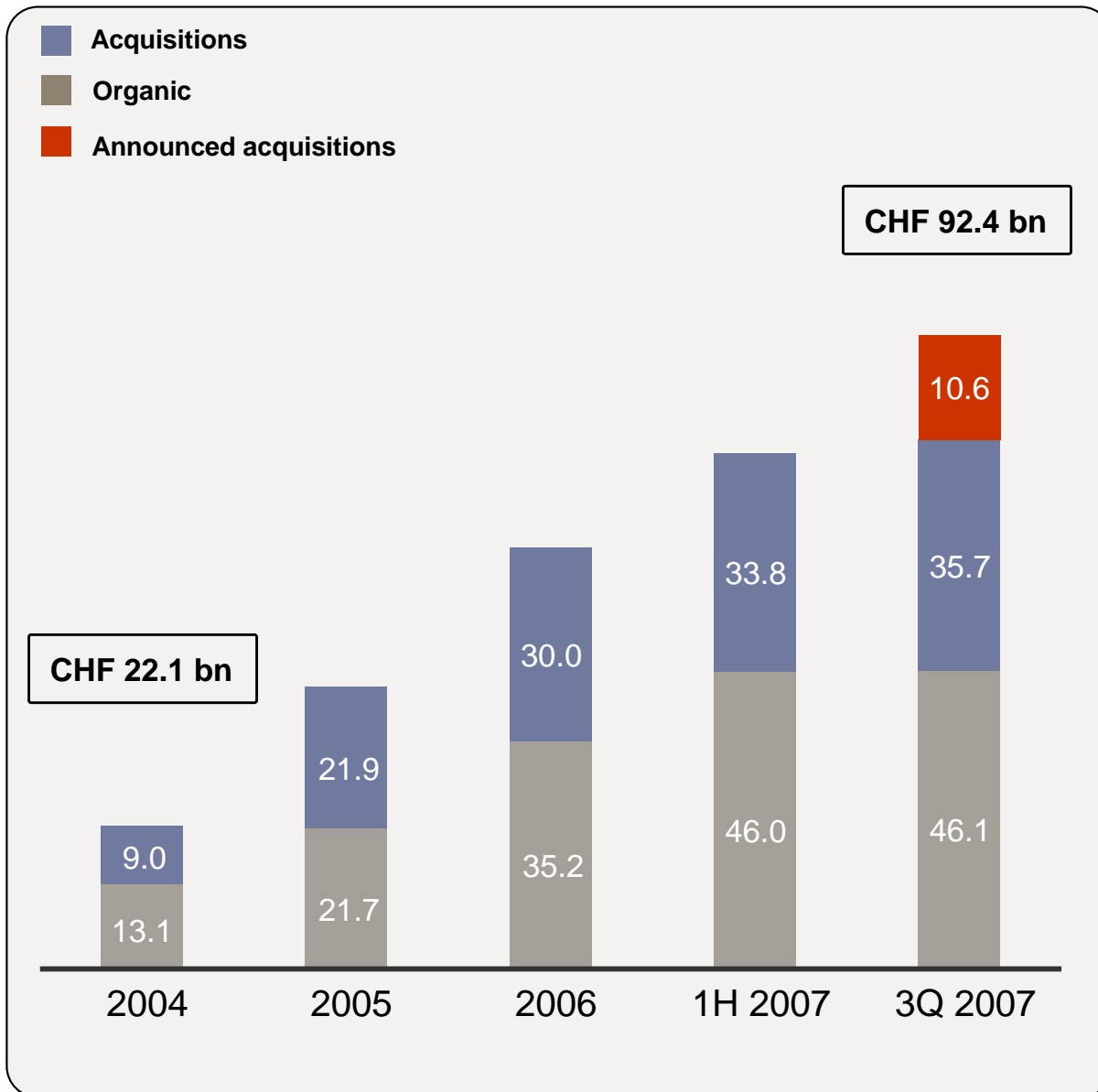
 **Announced acquisitions**



Note: Includes announced acquisitions of Marble Bar Asset Management, Stratcap Securities India, A&G Group and On Finance SA

Continued strong CRO growth

- EFG International continues to be an attractive destination for CROs
- The four acquisitions announced in December 2007 will add 30 CROs
- EFG International can confirm that it comfortably exceeded its CRO recruitment target for 2007, taking account of acquisitions and ongoing strong recruitment

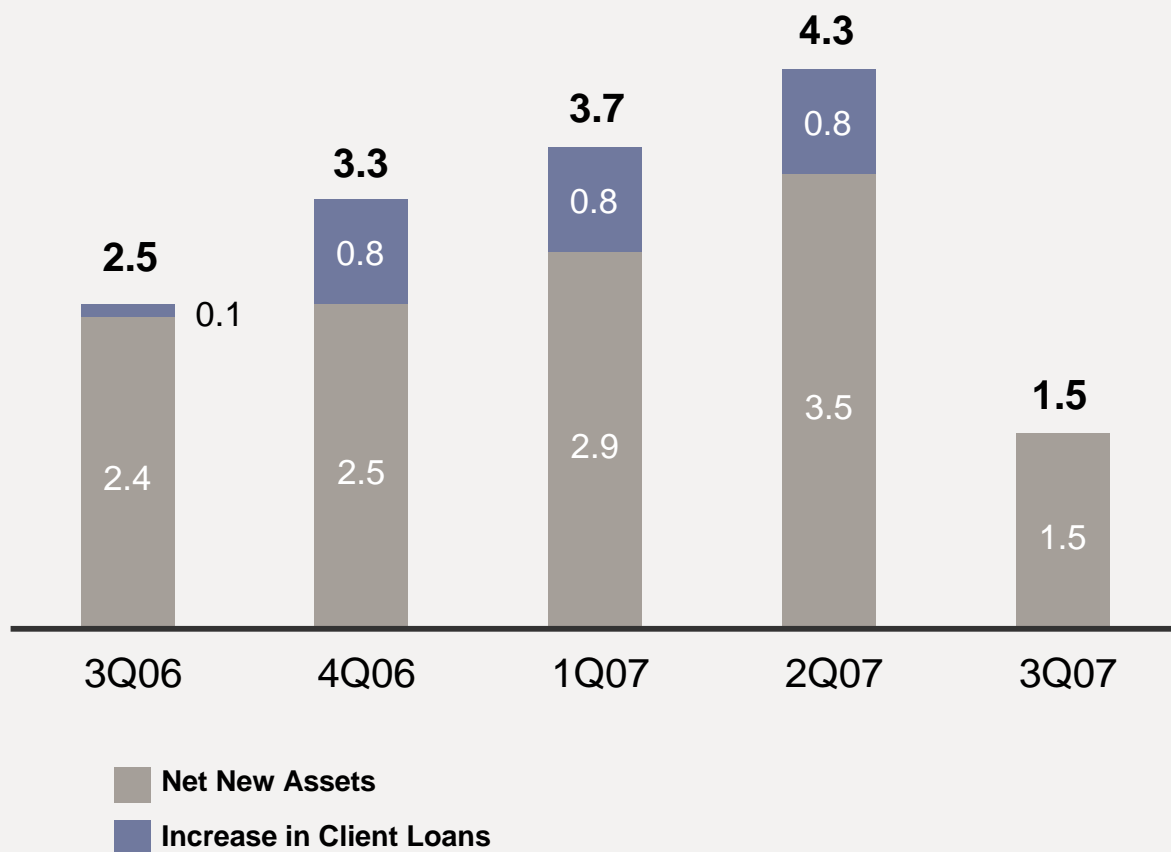


Balanced organic and external growth of AUM

- Total revenue-generating AUM stood at CHF 81.8 billion at the end of third quarter 2007
- The four acquisitions announced in December 2007 will add CHF 10.6 billion in AUM

Note: Revenue-generating AUM only; 3Q07 includes announced and now completed acquisitions of Bull Wealth Management and Ashby London; includes announced acquisitions of Marble Bar Asset Management, Stratcap Securities India, A&G Group and On Finance SA

(in CHF billion)

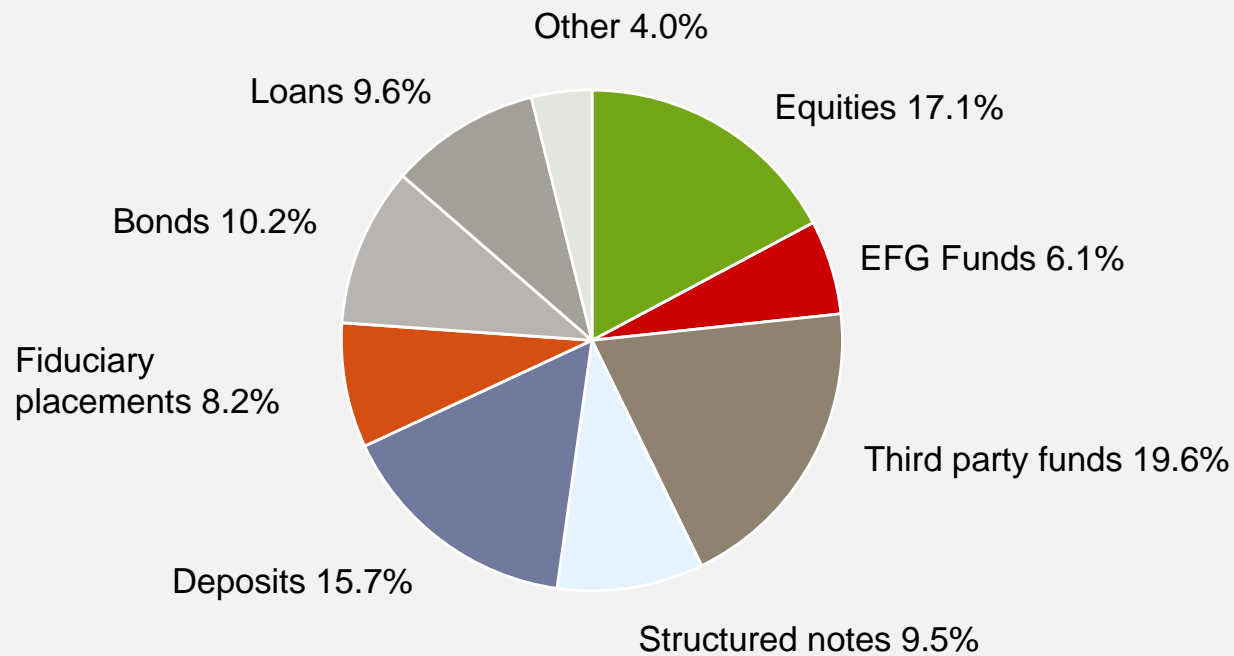


Superior organic AUM growth

- Superior organic AUM growth demonstrated by strong net new assets generation
- Total increase for the year to date in net new assets and client loans is CHF 9.5 billion, up 22% versus last year
- Net new assets improved during the final three months of the year compared to the third quarter

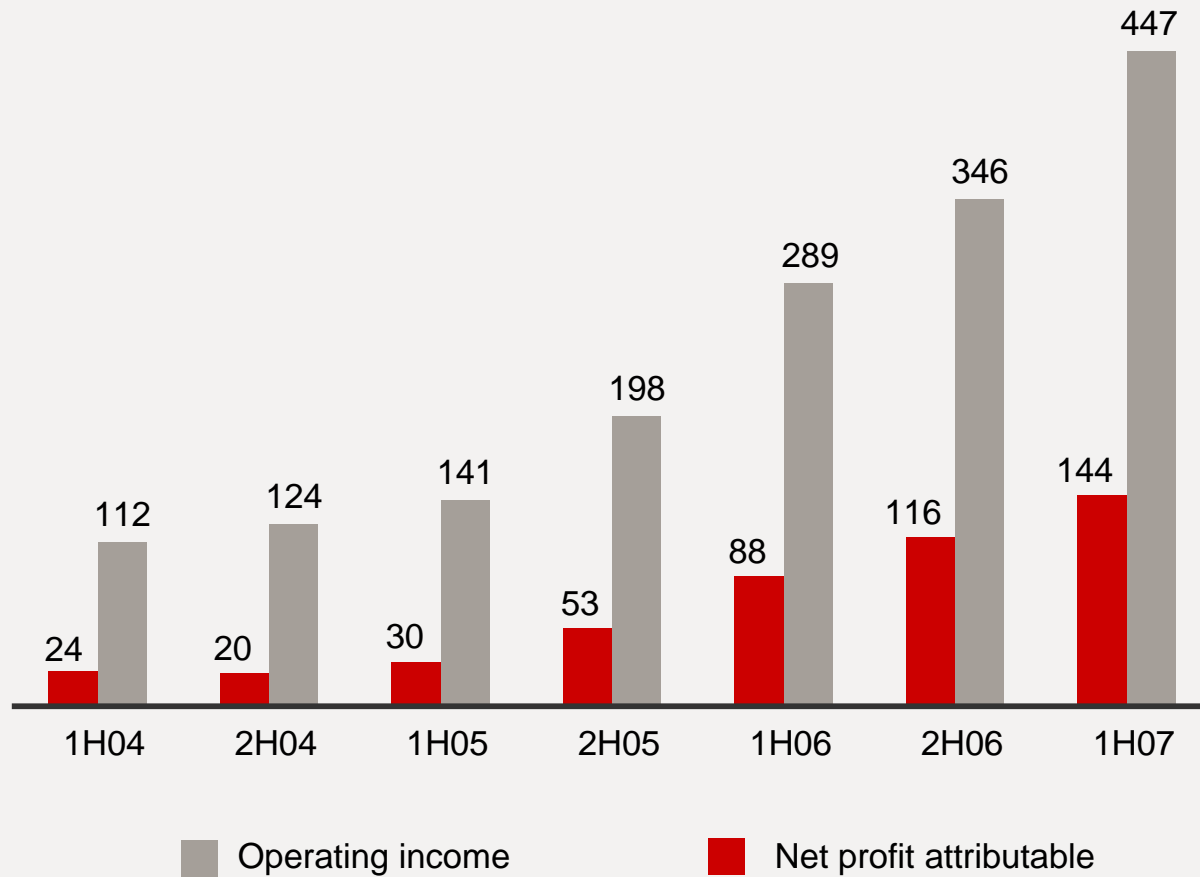
Breakdown of AUM

(as of end of 1H 2007)



Continued relatively low exposure to equities

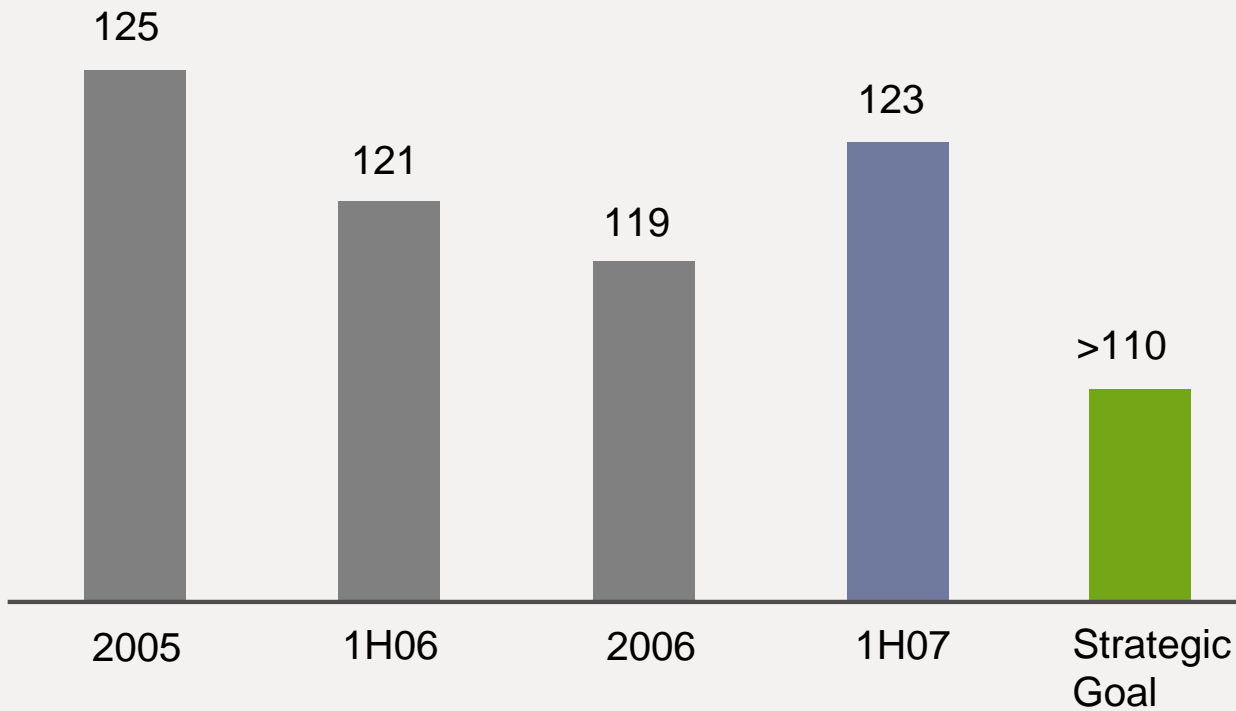
- Breakdown inline with previous periods
- No nostro exposure to sub-prime loans, CLOs and CDOs
- Negligible client AUM's in sub-prime loan, CLO and CDO markets



Strong financial track record

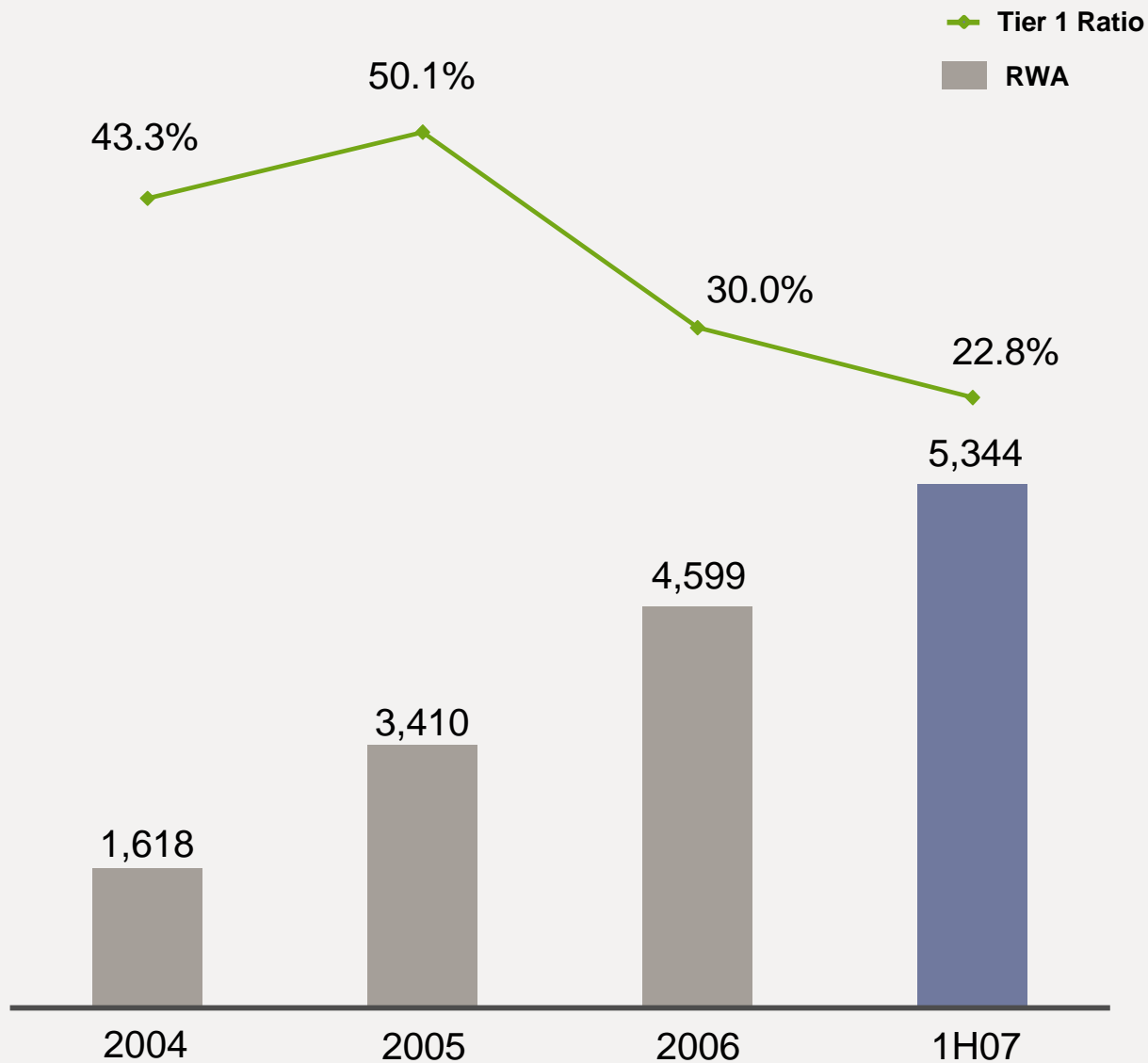
- Operating income quadrupled over last three years
- Net profit attributable to ordinary shareholders in 1H07 six times higher than in 1H04

(in bps)



Return on AUM well above strategic goal

- Margin remained strong, in line with previous range due to continued returns from Alternative Investment Products (Hedge Funds, Structured Products, Insurance Products)
- A margin close to 1.20% should be achievable for 2007 in current market environment



Continued high Tier 1 ratio

- Risk weighted assets increase inline with business growth
- Reduction in Tier 1 ratio driven by rapid organic business expansion and acquisition strategy
- BIS Tier 1 capital ratio of 22.8% at the end of 1H07 remains high by international comparison
- Estimated Basel II Tier 1 ratio after Marble Bar Asset Management acquisition but before recognition of 2007 earnings of approx. 16%

Strategic Goals

	2007	2008
CROs	540	675
AUM Growth per CRO	CHF 30.0 m per year	CHF 30.0 m per year
Acquisitions	CHF 10-15 bn per year (incl. in AUM below)	CHF 10-15 bn per year (incl. in AUM below)
Assets under Management	CHF 93-99 bn	CHF 121-131 bn
Revenue Margin	~1.10% of Average AUM	~1.10% of Average AUM
Cost-Income Ratio	51% - 55%	50% - 55%



Overview of 1H 2007 Results

	1H 06	2H 06	1H 07	Change vs 1H 06
Operating income	288.6	345.9	446.6	55%
Operating expenses	(173.9)	(200.3)	(263.4)	51%
Profit before tax	114.6	145.6	183.1	60%
Net profit for the period	100.7	129.3	158.0	57%
Net profit attributable	88.4	115.6	143.7	63%
Return on AUM (bps)	121	117	123	
Cost-income ratio (%)	57.0	54.3	54.8	
Net new assets & client loans (CHF billion)	5.3	5.8	8.0	

Consolidated Income Statement

	2006	2005	2004
Net interest income	172.1	90.9	45.0
Net banking fee and commission income	406.3	209.0	141.1
Net trading income	53.6	38.4	44.3
Other operating income	2.4	0.1	5.4
Net other income	56.0	38.5	49.8
Operating income	634.4	338.4	235.9
Operating expenses	(374.2)	(200.3)	(178.1)
Impairment losses on loans and advances	-	-	-
Profit before tax	260.2	138.1	57.8
Income tax expense	(30.3)	(17.2)	(9.8)
Net profit for the period	230.0	120.9	48.0
Preference dividend on fiduciary shares	(26.0)	(37.2)	(4.5)
Net profit attributable to ordinary shareholders	204.0	83.7	43.5

Balance Sheet Highlights

	1H07	2006
Loans and advances to customers	7'699	6'146
Intangible assets	1'191	910
Due to customers	12'504	11'994
Total shareholders' equity	2'437	2'305
Risk weighted assets	5'344	4'599
BIS Tier 1 Capital	1'216	1'378
BIS Total Capital	1'375	1'532
BIS Tier 1 Ratio (in %)	22.8	30.0
BIS Total Capital Ratio (in %)	25.7	33.3

26 February 2008

Full-year 2007 Results

29 April 2008

Annual General Meeting

29 July 2008

1H 2008 Results

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